

*Setting Sails for The Horizon...*



# BOAT SHOW

& FISHERIES EXHIBITION  
SRI LANKA 2014

**INTERNATIONAL  
BOAT  
EXHIBITION**

**10<sup>th</sup> - 12<sup>th</sup> October 2014**

Dickowita Fishery Harbour - Colombo

# Boat Show & Fisheries Exhibition Sri Lanka 2014

South Asia's most focused and largest international boat and fisheries exhibition, sets sails for the horizon to facilitate boat manufactures, accessory suppliers and fisheries sector to promote their products and services to a target audience in the international markets. The 4th edition of boat show and fisheries exhibition Sri Lanka will set the platform to develop the boating industry and promote the leisure and pleasure boating sector with the assurance of promoting Sri Lanka as a main boating hub in south Asia and producer / exporter of fisheries products.

Following the success of boat show Sri Lanka 2008 to 2012, the upcoming exhibition will further improve its standards while attracting large numbers of buyers along with boating enthusiast and industry professionals from different countries such as India, Pakistan, Maldives, Bangladesh, Singapore, South Korea, China, Germany, Netherlands, UK, USA among others. Boat Show & Fisheries Exhibition Sri Lanka 2014 will be the only exhibition held in Sri Lanka to develop the boating market by showcasing the latest products, technology and services in the boating & fisheries world.

*"Let's meet again to reap the benefits of a rising star economy in South Asia"*

## Glimpse of Boat Show Sri Lanka 2012...







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## Exhibitors

Leading boat Manufacturers of both local and foreign markets have already shown interest in participating in the boat show and fisheries exhibition 2014.

Potential exhibitors will include boat manufacturers, engine, FRP material, Navigation equipment suppliers and those who engaged in Fisheries sector among others listed below.

Boat Builders

House Boats

Life Rafts

Winches

Marine Finance

Naval Architects

Anchors

Deck Accessories

Boat Storage

Interior Design

Trailers

Clothing Accessories

Paint & Non – Slip Coating

Fenders

Fire Systems

Refrigeration

Waterfront Developers

Magazine & Publications

Marine Software

Outboard Engines, Parts & Services

Marine Equipments and Services

Propellers, Shafts & Transmissions

Water Sports Equipments & Accessories

Fisheries Development Institutions

Fishing Boats & Fishing Equipments

Associations & Export Groups in Fisheries

Charters

Sails & Rigging

Clubs, Schools, Training Centers

RIBs & Tenders

Inflatable Boats

Diving Equipments

Boat Covers & Hoods

Boat Interiors

Buoyancy Aids

Submersibles

Jet Skies & PWCs

Navigation Equipment

On – board instruments

Generators

Lubricants

Composites

Yacht Brokers

Air Conditioning Systems



# Boat Show & Fisheries Exhibition Buyers' Profile

The aim of the exhibition is to attract buyers from all corners of the globe and develop a forum between them and the sellers and to negotiate business, which is considered a primary target.

A trend is evolving in the Western boat market to turn towards developing countries to manufacture fiber reinforced plastic (FRP) popularly known as Fiberglass, especially for hull construction. This is mainly due to the cost saving factor of manufacturing in developing countries. In Fisheries sector too, developed countries in Europe and North America looking for more suppliers' from the Indian Ocean.

## Buyers will include:-

Hotels/ Resorts

Private Fish Importers & Exporters and Processing companies

State fisheries departments

Underwater diving and salvage services,

Fisheries cooperatives and individuals

High Net – Worth individuals & boating enthusiasts

Avy & Coastal Guard

Water Sport Enthusiasts

Luxury Safari operators

Yachting and sailing clubs

Ports and Harbours

Marine Educational centers and diving schools

Water transport

Tour operators, other services providers

Boat Builders

Tourism authorities

Adventure Clubs

Investors looking for joint ventures and Boat Building

Marina Builders / Operators

Charters





## Conference

This year exhibition's special feature would be the meeting of the International Marina Group of the ICOMIA.

Around 30 delegates/ boating and marina business specialists from Europe, Asia & North America will participate at their meeting and conference to be held parallel to the exhibition.

The delegates are expected to visit the exhibition during the show dates and also selected individual boat yards and fisheries companies.

This year the conference will concentrate on the promotion of the marina development, boat parks and boating tourism.

## The Venue

Dickowita Fisheries Harbour



This year's exhibition venue will be the fully pledged newly constructed fisheries harbour at Dickowita under the preview of the Wattala Pradeshiya Sabha.

It has a basin area of 11.7 hectares and a port area of 801 hectares. Harbour mouth of this harbour 50m wide with depth of 6m. As in many other fishery harbours of the world this harbour too has two basins. Dickowita fishery harbour has two terminals, the South and the North as such. South terminal is of 05 hectares in extent and a depth of 05 meters, and is in accordance with International standards to unload the fish harvested by trawlers. It is the International area of the harbour.



In association with



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Development**



**Ministry of  
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